City of Los Angeles Responsible Banking Investment Monitoring Program For Investment Banks

Investment banks providing City investment banking services or seeking City investment banking business must complete and submit this form no later than July 1st of each year to the City Administrative Officer to comply with Chapter 5.1, Section 20.95.1 of the Los Angeles Administrative Code.

Contact Information: Citigroup Global Markets Inc. Name of Financial Institution 388 Greenwich Street, 8th Floor New York NY 10013 Street Address City State Zip Code Cameron Parks, Director Contact Person Name and Title (213) 486-7130 cameron.parks@citi.com Telephone No. Email Address Please answer the following questions for the preceding calendar year. 1. Did your firm make monetary donations to charitable programs within the City limits? Yes x No If yes, please complete the attached form. 2. Did your firm provide any scholarship awards to residents of the City of Los Angeles? Yes ___ No x_ a. How many scholarships were awarded? b. What was the total value of the awarded scholarships? 3. Does your firm have internal policies regarding utilization of subcontractors which are designated as "women owned," "minority owned," or "disabled" business enterprises? Yes X No If yes, please provide a copy of your policies. Refer to specific pages from our 2016 Corporate Citizenship Report - Supplier Diversity overview begins on page 57. **CERTIFICATION UNDER PENALTY OR PERJURY** I certify under penalty of perjury that I have read and understand the questions contained in this form and the responses contained in the form and on all the attachments. I further certify that I have provided full and complete answers to each question, and that all information provided in response to this form is true and accurate to the best of my knowledge and belief.

PLEASE SEND THE ORIGINAL SIGNED FORM TO THE ADDRESS BELOW AND EMAIL A COPY TO CAO.DEBT@LACITY.ORG.

Date

Cameron Parks, Director
Print Name, Title

Office of the City Administrative Officer 200 North Main St. Room 1500 Los Angeles, CA 90012 Attention: Debt Management Group

Attachment for Question #1 - Responsible Banking Investment Monitoring Program for Investment Banks

Name of Charitable Organization	Туре		Amount (\$)	
Points Of Light Foundation	Citi ServiceWorks AmeriCorps	\$	350,000	
Bridge Housing Corporation	Community Progress Makers Fund		250,000	
California Community Foundation	Community Progress Makers Fund		500,000	
Coalition for Responsible Community Development	Community Progress Makers Fund		500,000	
Corporation for Supportive Housing	Community Progress Makers Fund		500,000	
LIFT	Community Progress Makers Fund		65,000	
Los Angeles LGBT Center	Community Progress Makers Fund		•	
Los Angeles River Revitalization Corporation	Community Progress Makers Fund		500,000	
Neighborhood Housing Services of Los Angeles	Community Progress Makers Fund		500,000	
REDF	Community Progress Makers Fund		500,000	
Youth Policy Institute Inc	Community Progress Makers Fund		500,000	
Low Income Investment Fund	Enterprise-Level Financing Product Development and CPM TA Provider		500,000	
Operation Hope	Financial and Human Resources Management Capacity Building Program		40,000	
Los Angeles Conservation Corps	Green Career Pathways Program		150,000	
	, ,		250,000	
Housing Opportunities Collaborative	Los Angeles Housing Counseling Virtual Counselor Network (LAHC VCN) Program		115,000	
Network For Teaching Entrepreneurship	Make Your Job Program		140,000	
Cities For Financial Empowerment Fund	Summer Jobs Connect Program		432,000	
NeighborWorks America	Sustainable Communities Program		62,500	
Enterprise Community Partners Inc	Sustainable Connected Communities Program		40.000	
Little Tokyo Service Center Community Dev. Corp.	Sustainable Little Tokyo Initiative		75,000	
Koreatown Youth and Community Center	Tax Time Financial Capability Project		50,000	
Valley Economic Development Center	The Micro Entrepreneurial Training Initiative (METI)		60,000	
		\$	6,079,500	





Citi Supplier Diversity US Overview 2016

Citi's corporate philosophy is that Supplier Diversity is an integral part of its corporate social responsibility and sustainability and therefore high on its agenda. Citi launched our U.S. Supplier Diversity program 40 years ago on the principles that it is important to work with a wide range of diverse suppliers and consultants in the communities we serve.

Since then we have engaged with diverse businesses in across all commodities and lines of business. Citi tracks both Tier I and Tier II spend. The Tier II program is designed to encourage our Prime Suppliers to subcontract with small and diverse businesses as well as develop a supplier diversity program of their own. Spending with diverse suppliers is tracked and reported on a quarterly basis. In 2016, Citi spent \$11 billion for goods and services in the United States. Our supplier diversity expenditures totaled just over \$825 million with direct and indirect diverse suppliers in 2016, including a Tier 1 total spend 17% above target based on 2015 procurement spend.

In 2016, Citi Supplier Diversity made significant progress in continuing to drive internal efforts to more effectively leverage diverse suppliers. Enterprise Supply Chain senior leadership continued to ensure focus on diverse supplier utilization for both Tier I and Tier II opportunities through an engaged Senior Leadership Committee and Regional and Commodity focused Champion networks.

Additional actions in 2016 included:

- Leveraging robust diversity champion teams across all managed commodities, with individuals tasked at the category level to track performance, identify opportunities and provide reporting on program progress.
- Working to expand Development and Inclusion efforts globally through our regional champion networks
 - Partnering with Citi Canada country leadership, joining Canadian Aboriginal Minority Supplier Council
 - o Continuing to develop our engagement with Minority Supplier Development UK.
 - Launching WEConnect International membership (a global women's organization)
- Continuing to leverage industry-wide Supplier Connection initiative to drive focus across categories towards US Small and Diverse Business Spend as it relates to unemployment and economic recovery.

Citi Supplier Diversity also continued on-going outreach efforts including:

- Hosting third annual NMSDC CPO Summit at Citi Global Headquarters, 388 Greenwich, New York. The event brought CPOs from every industry, including other major financial institutions, together to discuss integrating Supplier Diversity efforts into Global Strategic Sourcing functions.
- In partnership with the New York & New Jersey Minority Supplier Development Council and Rutgers University School of Business, Citi launched its participation in the Accelerate 2020 Business Mentoring program. As a participant, Citi provides learning sessions to full cohort of

- Hosted the twelfth annual Supplier Diversity/Capital Markets Origination Broker Dealer Breakfast in New York. The breakfast includes a briefing on Citi's view of the markets and direction for the upcoming year. As a result of this ongoing engagement
 - Over the last twelve months, 14 diverse broker dealers (minority/women/veteranowned) have participated in 31 Citi book run US equity and equity linked offerings
 - Since 2016, over 25 diverse broker dealers have participated in Citi's USD denominated unsecured benchmark debt and capital offerings. This past year, Citigroup Treasury included five new minority-owned institutions in our transactions
 - In 2016, Citi also included minority dealers as part of the selling group in our public ABS transactions
- Citi Supplier Diversity continued its partnership with the NYC Small Business Services Corporate Alliance Program. The program brings together large corporations and minority and women owned firms with a focus on corporate skills training and mentoring.
- Hosted the annual Supply Chain Sustainability Symposium in partnership with the New York/New Jersey Minority Supplier Development Council (NY/NJ MSDC).

In 2016 Citi's Supplier Diversity efforts were recognized with a 2nd nomination for the National Minority Supplier Development Council (NMSDC) Corporation of the Year. Citi received the NMSDC Gazelle Award which recognizes corporations who exhibit double digit growth with MBEs. Additionally, Citi's Supply Chain Development, Inclusion and Sustainability director, I. Javette Hines, was recognized as Corporate Trailblazer by NMSDC & Advocate of the Year by NYNJMSDC.

Citi's Supplier Diversity team continues to support and partner with leading national and regional diverse business development organizations, including the National Minority Supplier Development Council (NMSDC), Women's Business Enterprise National Council (WBENC), and local chambers of commerce. Citi remaines engaged with the Financial Services Industry Group--NMSDC, a banking and insurance networking group dedicated to the growth and development of diverse businesses.

In support of Citi engagement on the UN Women's Empowerment Initiative, Enterprise Supply Chain partnered with Global Branding and UN Women to develop a Corporate Guide to Gender-Responsive Procurement with global workshops in New York, Brazil and India.

At Citi we recognize the value of a diverse supply chain and are committed to driving supplier diversity as part of the way we do business by focusing our efforts on supplier development, training, outreach, and sourcing. We believe continued focus on supplier diversity as part of a sustainable supply chain will only make our businesses, our customers, and the communities we serve stronger.

A Final Note

For additional information about the Citi Supplier Diversity Program please visit: http://www.citigroup.com/citi/corporate/supplier_diversity/index.htm

Read our annual Citizenship Report here: http://www.citigroup.com/citi/about/citizenship/

or contact us at: SupplierDiversity@citi.com